

NEW SECTOR ALLIANCE, INC. POSITION DESCRIPTION

POSITION: Social Impact Fellow

START DATE: Flexible

LOCATION: Boston, MA

PLEASE NOTE: This is an unpaid volunteer fellowship with a minimum duration of three months.

ABOUT NEW SECTOR ALLIANCE:

Founded in 2000, New Sector Alliance is a social impact consulting and talent development firm with a dual mission: “to accelerate social change by strengthening organizations today, while developing leaders for tomorrow.” To fulfill this mission, New Sector aims to:

- Deliver high impact consulting and talent placement services which strengthen the capacity of clients to address society’s most pressing challenges and opportunities;
- Cultivate a new generation of socially engaged leaders who bridge the private, academic, and social sectors; and
- Unlock the potential of people and institutions across sectors to share resources, learn from each other, and work collaboratively to create sustainable social impact.

In partnership with leading academic institutions and consulting firms (including Bain & Company, The Boston Consulting Group (BCG), The Bridgespan Group, and McKinsey & Company), New Sector works toward these three goals simultaneously by delivering high quality, affordable consulting and talent development services.

ABOUT THE POSITION:

The Social Impact Fellow will work with top management on a specific project or set of initiatives central to the mission of the organization. While no two New Sector experiences are the same, all offer unique opportunities and challenges. Specific responsibilities vary based on project, but representative duties include:

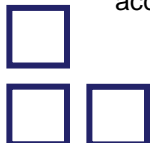
Work in partnership with New Sector Alliance management team to:

- Refine and implement New Sector’s 2015 strategic growth plan.
- Help build New Sector’s nonprofit and corporate social responsibility client base for Summer Fellows, Residency in Social Enterprise, and other programs/services.
- Create and execute multi-pronged fund development strategy to ensure short and long-term financial health of the New Sector organization; connect New Sector to philanthropic institutions and individuals as needed.
- Manage performance measurement systems to ensure the quality of programs and services, track progress against short-term and long-term goals, and measure impact.
- Serve as an ambassador for the New Sector brand, ensuring that New Sector is effectively presented in a strong, positive image to its diverse constituencies.
- Contribute to New Sector’s knowledge capture and dissemination.
- Take on roles within the New Sector network to support key New Sector initiatives.

KEY QUALIFICATIONS:

Applicants must demonstrate the following characteristics:

- High level of self-motivation and a proven ability to deliver excellent results, demonstrated by a record of strong academic, extracurricular, professional, and/or personal accomplishment.



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- Passion for achieving social impact in the nonprofit sector, for-profit sector, or through cross-sector collaboration.
- Core leadership attributes, including: energy, independence, integrity, patience, resourcefulness, responsibility, self-confidence tempered with humility, a strong work ethic, and tenacity.
- Strong interpersonal and communication skills, including the capacity to understand the needs of multiple and diverse stakeholders, work effectively at all levels of an organization, build strong client relationships, and work effectively individually and as part of a team.
- Strong quantitative and qualitative analytical skills, creativity in problem solving and a keen business sense.
- Ability to approach challenges in a structured manner by setting goals, devising a plan to achieve those goals, and measuring the results of that plan.
- Desire to proactively take on leadership roles within the New Sector organization and network.
- MBA or other advanced degree desired, but not required.

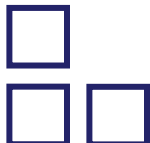
TO APPLY:

Email cover letter and resume to fellow@newsector.org.

Cover Letters should be saved and sent as LastName_FirstName CL.doc (ex. Smith_John CL.doc). Resumes should be saved and sent as LastName_FirstName Resume.doc (ex. Smith_John Resume.doc).

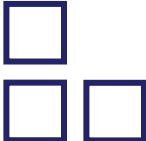
Inquiries can be sent to Jessica Lee at jobs@newsector.org. Please indicate "Social Impact Fellowship" in the subject line of your email. No phone calls please.

New Sector Alliance is an equal opportunity employer.



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